GLOBAL B2B GROUP

Executive food procurement decision scorecard

Fresh produce · Seafood · Poultry & eggs

Complete one sheet per supplier and requirement. Score only what is supported by evidence; use the gates before comparing weighted totals.

Product / requirement

Destination

Supplier candidate

Decision owner / date

Decision criterion	Weight	Score 0–5	Evidence / open question
Specification and arrival fit	**20**		
Compliance, documents and traceability	**20**		
Capacity and supply continuity	**15**		
Landed-cost transparency	**15**		
Logistics and cold-chain controls	**15**		
Commercial terms and responsiveness	**15**		

Weighted total = Σ(weight × score) ÷ 5, out of 100. Suggested weights total 100; change them to reflect your requirement. This is a decision aid, not a supplier certification or market rating.

Evidence gates — stop and resolve before award

- ☐ Legal identity and beneficiary verified
- ☐ Destination eligibility and required documents confirmed
- ☐ Specification, inspection and claims process agreed
- ☐ No unresolved prohibition or unclear trade-compliance status

Decision

☐ Proceed to clarification ☐ Hold for evidence ☐ Do not shortlist

Next action, owner and deadline